



Thank you for your interest in our full time opening for
Junior Commodity Risk Advisor
Based in Boca Raton, FL.

About Roach Ag Marketing

Roach Ag. Marketing is an independent, full-service commodity advisory firm founded in 1978 to help farmers do a better job of marketing their crops and livestock. Roach Ag. spent its first 21 years in Perry, Iowa, before moving its' headquarters to Boca Raton, Florida. In addition, we have 7 offices located across the Corn Belt to better serve our clients and provide intelligence to the home office about crop and livestock fundamentals throughout the United States.

We offer a world of opportunities and freedom at our growing company located in Boca Raton including paid time off and health insurance. Let us move you to beautiful, sunny South Florida to grow a business with Midwestern customers and leave the cold winters behind! The local area offers a wealth of recreation and entertainment activities including; four major pro leagues, three unique performing arts centers, over 150 miles of sandy beaches and 250+ sunny days per year.

Our Professional Staff has over 200 years of combined experience in the futures industry to draw upon. Although our advisors are authorized to trade all commodities, we specialize in corn, soybeans, wheat, cattle and hog futures as well as agriculture commodity options and we continue to hire the very best people to work for us.

For more information about the company please view our website at <http://www.roachag.com>.

Job Functions

- Agriculture/Natural Resources/Environment
- Consulting
- Marketing/Sales
- Commodity Trading

Overview

Entry level advisors will learn all aspects of the sales function including telephone skills, branding tools, market analysis and sales strategy in a commodity driven environment. Most advisors will think about our position as a hybrid between a stock broker, accountant and salesperson.

Responsibilities include

- Solicit and develop new business (phone, meetings, and one on one on the farm)
- Provide market outlook analysis and price risk assessment to customers



Roach Ag. Marketing, Ltd.

Helping Farmers Since 1978

- Secure new and maintain existing accounts

- Supply market information and recommendations
- Execute futures and options trades as a price risk tool or for speculative purposes
- Maintain daily, monthly, and annual customer records
- Conduct seminars, radio, print media and TV appearances

Agricultural acumen desired but not required; this is an ideal opportunity for candidates who desire a career in agriculture but do not wish to be on the farm.

Successful candidates will have an entrepreneurial spirit and desire to work in an environment where they are responsible for setting and attaining their own goals.

Qualifications

- Bachelor's Degree in agricultural business preferred but not required; Communications, Business and other majors can also be successful
- Cumulative GPA of 3.0 or above
- Must enjoy working in an office environment, spending hours on the phone learning the market while teaching the company strategy to U.S. farmers
- Must be internally motivated and able to work independently
- Work experience involving customer relations is a plus, but not required
- Successful completion of the series 3 trading exam within 1 year of completing the training program

Compensation

This opportunity offers a guaranteed income during the introductory period; Roach Ag typically provides a \$50,000-75,000 annual income for the 2 years. Risk mgmt. Advisors eventually should work on 100% commission to make numbers above \$100,000.

Additional Documents

- Cover Letter
- WORD resume

Email resumes to: Mjackson@roachag.com

Only applicants meeting the strict criteria outlined above will be contacted as part of the shortlisting process.